

The College of New Jersey
Board of Trustees / Annual Tuition Hearing
April 22, 2008
2:30 p.m.
106 Paul Loser Hall

Minutes

Present: Stacy Holland, Chair; Christopher Gibson, Secretary; Robert Altman; Brad Brewster; Bob Kaye; Jimmy McAndrew (via telephone); Anne McHugh; Barbara Pelson (via telephone); Miles Powell; Jenna Klubnick, Student Trustee, Michael Strom, Alternate Student Trustee; Amanda Norvell, Faculty Representative; Lisa McCarthy, Staff Representative; Phil Hernandez, Staff Representative

Not Present: Poonam Alaigh; Jorge Caballero; Hazel Gluck; Susanne Svizeny, Vice Chair; Tim Clydesdale, Faculty Representative

I. Announcement of Compliance

Ms. Holland announced that the requirements of the Open Public Meetings Act concerning public notice of this meeting had been met.

II. Pledge of Allegiance

III. Approval of the Minutes of the February 26, 2008 Public Meeting

It was moved by Mr. Altman, seconded by Mr. Gibson, that the minutes be approved. The motion carried unanimously.

IV. Approval of the Minutes of the March 3, 2008 Public Meeting

It was moved by Mr. Altman, seconded by Mr. Gibson, that the minutes be approved. The motion carried unanimously.

V. Approval of the Minutes of the March 24, 2008 Public Meeting

It was moved by Mr. Altman, seconded by Mr. Gibson, that the minutes be approved. The motion carried unanimously.

VI. Approval of the Minutes of the April 16, 2008 Public Meeting

It was moved by Mr. Altman, seconded by Mr. Gibson, that the minutes be approved. The motion carried unanimously.

VII. New Business

A. Report of the Finance and Investment Committee

Mr. Gibson reported for the committee.

1. Resolution Approving Waivers of Advertising for College Business Purposes – Finance and Investment - Attachment A

It was moved by Mr. McAndrew, seconded by Mr. Brewster, that the resolution be approved. The motion carried unanimously.

B. Report of the Building and Grounds Committee

Mr. Gibson reported for the committee.

1. Resolution Approving Waivers of Advertising for College Business Purposes – Building and Grounds – Attachment B

It was moved by Mr. Brewster, seconded by Mr. Powell, that the resolution be approved. The motion carried unanimously.

IX. Annual Tuition Hearing

X. Adjournment

The following resolution was moved by Mr. Gibson, seconded by Mr. Powell. The motion carried unanimously.

Be It

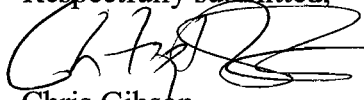
Resolved: That the next public meeting of The College of New Jersey Board of Trustees will be held on Tuesday, July 8, 2008 at a time and location to be announced.

Be It

Further

Resolved: That this meeting be adjourned.

Respectfully submitted,


Chris Gibson,
Secretary

**Resolution Approving Waivers
Of Advertising
For College Business Purposes
(Finance and Investments Committee)**

Whereas: State College Contracts Law permits waivers of advertising for specified purchases in excess of \$28,300, and

Whereas: The Law provides that such waivers shall be approved by The College of New Jersey Board of Trustees, and

Whereas: Waiver requests have been reviewed and are recommended by the Finance and Investments Committee, a subcommittee of The College of New Jersey Board of Trustees,

Therefore,
Be It
Resolved: The College of New Jersey Board of Trustees approves waivers to the following vendors for purposes as designated herein:

VENDOR	PURPOSE	FUNDING SOURCE
Bollinger's Insurance Solutions \$75,000.00	Tuition Refund Insurance for Students	Student Charges
Sallie Mae Business Solutions \$65,000.00	Deferred Tuition Payment Plan	Student Charges

April 22, 2008

**Resolution Approving Waivers
Of Advertising
For College Business Purposes
Buildings and Grounds**

Whereas: State College Contracts Law permits waivers of advertising for specified purchases in excess of \$28,300, and

Whereas: The Law provides that such waivers shall be approved by The College of New Jersey Board of Trustees, and

Whereas: Waiver requests have been reviewed and are recommended by the Buildings and Grounds Committee, a subcommittee of The College of New Jersey Board of Trustees,

Therefore,
Be It

Resolved: The College of New Jersey Board of Trustees approves waivers to the following vendors for purposes as designated herein:

VENDOR	PURPOSE	FUNDING SOURCE
Brinjac Engineering \$45,650	Professional engineering services associated with the emergency generator for the Green Hall Data Center	College Operating - 61% Housing Operating - 35% BSC Operating - 4%
Paul Steege & Associates, Architects \$131,065	Professional design services for the ADA Compliance/Accessibility Evaluation Plan	College Operating – 63% Housing Operating – 31% BSC Operating - 6%

April 22, 2008



The College of New Jersey

Tuition Hearing

Board of Trustees

April 22, 2008

THE COLLEGE OF NEW JERSEY

STATEMENT OF PRINCIPLES: TUITION AND FEES

Introduction

- P.L. 18A:64-1 et seq, the Higher Education Restructuring Act of 1994, gave significant new responsibilities to Boards of Trustees. Among them is the following:

To set tuition and fees; however, prior to the date of the adoption of a tuition or fee schedule or an overall institutional budget, and with reasonable notice thereof, the governing board shall conduct a public hearing at such times and places as will provide those members of the college community who wish to testify with an opportunity to be heard.
- The hearing will be held at The College of New Jersey, and will be open to the general public.
- Mindful of their statutory responsibility, the Trustees offer the following statement to be circulated as part of the notice of the annual hearing and to be read at the beginning of each hearing.

Principles

- The cost of delivering a quality, cost effective undergraduate education at The College of New Jersey is the central issue in establishing tuition and fees. That cost is defined annually.
- The rationale for use of public funds in support of higher education is that higher education exists primarily to serve the public good.
- The Trustees have the responsibility to provide vigorous advocacy for state support and to rigorously review institutional expenditures so that they may certify the cost-effective implementation of the college's mission in service to the citizens of New Jersey.
- Students are required to share in the cost of higher education because it confers a personal benefit. However, the Trustees recognize that the public good is not served if the cost of attending The College of New Jersey bars access, and pledge that state and federal financial aid, combined with institutional resources, will be managed to ensure access.

Conclusion

- Thus, when determining tuition and fees, the Trustees strike a balance between what students pay, and what the state and federal governments pay. That balance must take into account the finite costs of a quality education and that concomitantly, when, after rigorous internal cost control, state support decreases, tuition must increase if quality is to be preserved.

Fiscal Years 2002-2007

Cumulative Impact of State Adjustments

Total Shortfall  \$ 30 million

College Strategy

Permanent Expenditure Reductions

- ◆ Administrative Personnel
- ◆ Energy Savings / Gas Hedge Program
- ◆ Graduate Assistants' Waivers and Stipends
- ◆ Academic / Nonacademic Programs (Recommended through Program Closure Policy)
- ◆ Departmental Allocation
- ◆ Cost Savings Initiatives (Procurement Contracts)

Temporary Expenditure Reductions




- ◆ Information Technology
- ◆ Faculty Positions
- ◆ Reduction in Institutional Scholarships
- ◆ Maintenance and Asset Renewal Projects

Revenue Enhancement

- ◆ Fund Raising
- ◆ Tuition and Fees Increase
- ◆ Reallocation from Reserves

Fiscal Year 2008

State Appropriations

Base State Appropriation Increase 
FY07 Deferred COLA Funding 
Funding Increase 

\$	1.6	Million
\$	0.4	Million
\$	2.0	Million

Restoration of Temporary Cuts

- ◆ Faculty Positions
- ◆ Maintenance and Renovation Projects
- ◆ Information Technology

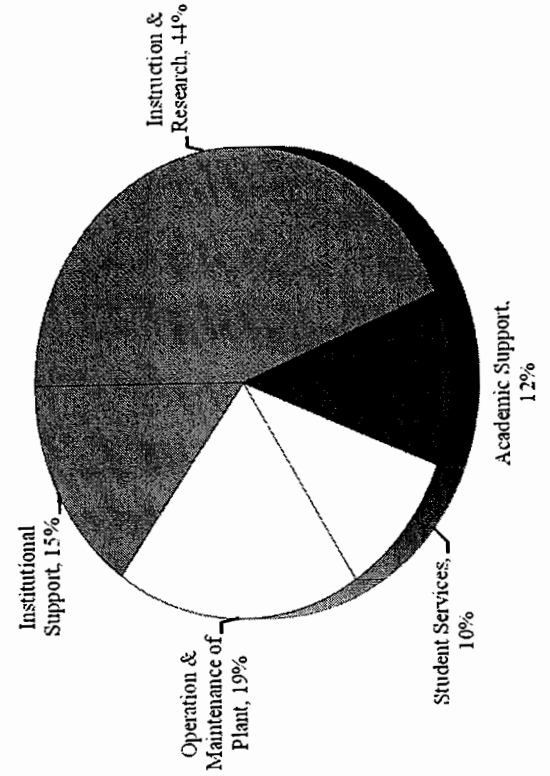
Enhancements

- ◆ Student Affairs
- ◆ Security
- ◆ Compliance and Accountability

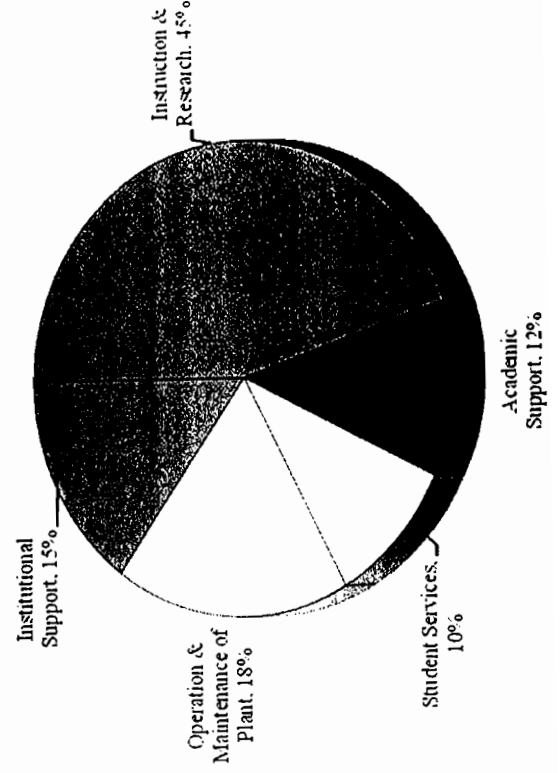
Fiscal Years 2007 and 2008 Educational & General Expenditures (College Operating)

	Original FY 2007	Final FY 2007	Original FY 2008	Projected FY 2008
Instruction & Research	44%	44%	45%	45%
Academic Support	12%	12%	12%	12%
Student Services	10%	10%	10%	10%
Direct Student Support	66%	66%	67%	67%
Operation & Maintenance of Plant	19%	19%	18%	18%
Institutional Support	15%	15%	15%	15%
Total	100%	100%	100%	100%

FY 2007



FY 2008



Committee on Planning and Priorities Budget Decision-Making Principles and Process

The following Principles, in order of importance, will serve to guide decision-making:

1. Preserve the health, safety and security of our students, faculty, staff, and visitors.
2. Preserve the integrity and excellence of the educational programs and services through which the College realizes its mission.
3. Preserve the institutional integrity of the College, including our obligations to staff, faculty, and students (e.g. scholarships).

In implementing these principles, decisions will also be guided by the institutional strategic initiatives, in particular, the need to preserve and enhance the College's long-term financial well-being,

Updated April 9, 2008

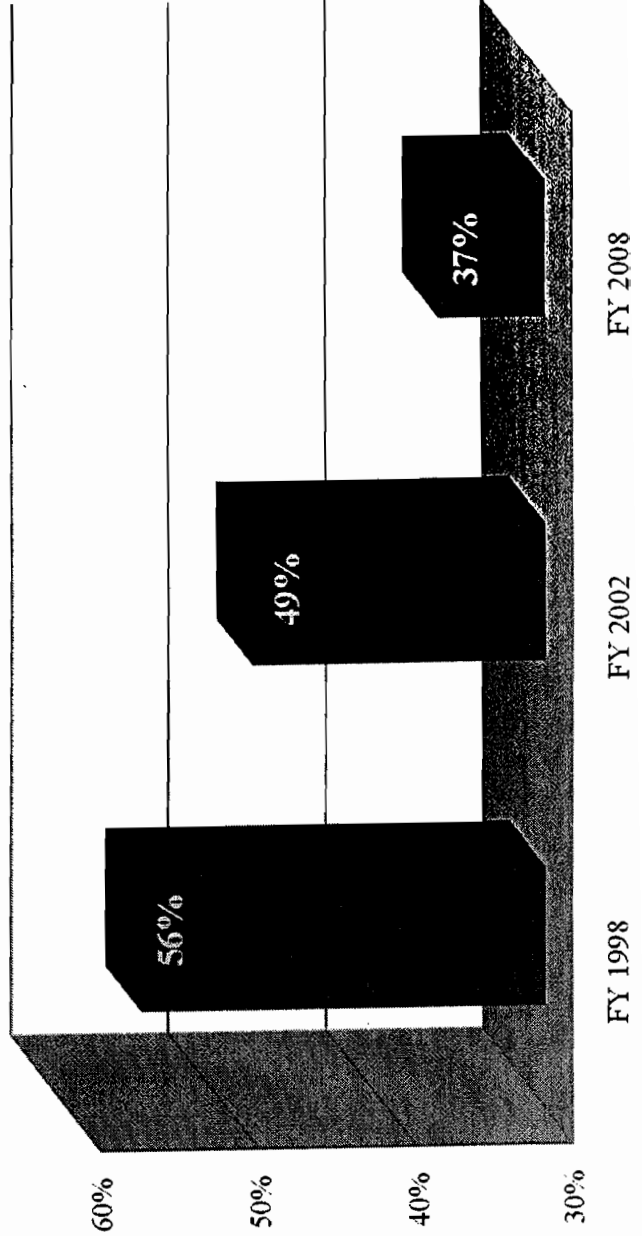
Fiscal Year 2009 Governor's Recommendation

Impact of State Adjustments

Base State Appropriation Reduction (10%)	↑	\$ 3.7 million
Unfunded Salary Increases (State Negotiated)*	↑	\$ 1.5 million
Increased Costs	↑	\$ 0.7 million
Unfunded OSRP, STARS II & State Mandated Waivers	↑	\$ 2.3 million
Total Shortfall	↑	\$ 8.2 million

* Difference between estimated salary program and estimated state salary program funding (if funding decreases, shortfall will increase).

State Net Appropriation as a Percentage of Operating Budget



Fiscal Year 2009 Strategies

Possible Mission Critical Enhancements

- ◆ Investment in Security
- ◆ Academic Administration / Support Staff
- ◆ Full Implementation of Recommendations from the President's Climate Commitment Committee
- ◆ Investment in Advancement
- ◆ Student Affairs 2nd Year Plan
- ◆ Accountability & Compliance

Possible Expenditure Reductions

- ◆ Information Technology
- ◆ Library Acquisitions
- ◆ Academic Lab Equipment
- ◆ Hold all Discretionary Maintenance and Renovation Projects

Possible Revenue Enhancements

- ◆ Increased State Support
- ◆ Fund Raising
- ◆ Reallocation from Reserves
- ◆ Institutional Scholarships
- ◆ Non-Salary Allocation
- ◆ Hold Faculty Positions
- ◆ Additional Revenue Sources
- ◆ Tuition and Fees Increase

What's Next

- **On-going** **Advocacy Efforts**
- **On-going** **Meetings with Leadership of Faculty Senate, Staff Senate, Student Government Association and Unions**
- **July 8, 2008** **Trustees to vote on tuition proposal**

Questions